

Director, Patient Access and Reimbursement Enablement

Job ID
REQ-10061304

10月 30, 2025

India

摘要

Responsible for developing and executing plans to enable fit for purpose data to ensure optimal access and reimbursement for our products. This role requires a deep understanding of the healthcare landscape, including payor policies, reimbursement mechanisms, and market access challenges. The successful candidate will collaborate with cross-functional teams to drive initiatives that enhance patient access to our therapies.

About the Role

Major Responsibilities

- Accountable for data enablement for payor, access & reimbursement analytics teams to support product launches and lifecycle management.

- Responsible for data enablement for functional reporting solutions
- Analyze and interpret payor policies and reimbursement trends to identify data opportunities and risks.
- Collaborate with market access, medical affairs, and commercial teams to align with data strategies and ensure cohesive execution.
- Mentor and develop a team of data analysts with a thorough understanding of Payor, Access, Channel and Reimbursement data.
- Work closely with 3rd party vendors on various data sources (e.g., SP, Hub, ASOCs, etc.)
- Monitor and report on the impact of payor access data initiatives, providing insights and recommendations for continuous improvement.
- Stay informed about changes in healthcare regulations and policies that may affect payor access and reimbursement.

Essential Requirements:

Novartis seeks an individual with extensive experience in the pharmaceutical or healthcare industry, with a deep understanding of Payor, access and Reimbursement data. The candidate should foster a collaborative and innovative work environment.

Educational Qualifications & Minimum Work Experience

- Bachelor ' s degree in marketing, Data Science, Business, or a related field. Master ' s degree preferred.
- Proven experience in brand management, data analytics and functional reporting

- Strong analytical skills with the ability to interpret complex data sets.
- Excellent communication and leadership skills.
- Ability to work in a fast-paced, dynamic environment.
- Attention to detail and commitment to data accuracy.

Additional qualifications are as follows:

- 15 years of experience in the pharmaceutical or healthcare industry, with a strong focus on brand awareness and data management in a healthcare setting.
- Minimum 10 years of people management experience. Proven track record of enabling data-driven decision-making at a senior leadership level, including addressing complex business challenges.
- Strong analytical background, strategic thinking and problem-solving skills, with the ability to translate complex data into actionable insights and aligning them with business priorities to drive impactful results

Why Novartis: Our purpose is to reimagine medicine to improve and extend people ' s lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You ' ll receive: You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门
US

Business Unit
Universal Hierarchy Node

地点
India

站点
Hyderabad (Office)

Company / Legal Entity
IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area
Marketing

Job Type
Full time

Employment Type
Regular

Shift Work
No

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Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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