

## Senior Legal Counsel, Divestments

Job ID  
REQ-10061094

9月 18, 2025

USA

### 摘要

The Novartis Legal Divestments team is seeking a Senior Legal Counsel responsible for managing and executing legal aspects of strategic and complex divestments in close collaboration with M&A, BD&L and strategy colleagues. This opportunity will play a key role Novartis ' s portfolio and lifecycle management activities and overall enterprise strategy.

Location: this role will be based in East Hanover, NJ under a hybrid working model. #LI - hybrid

### About the Role

What you will be doing:

- Independently manage legal work streams on strategic and complex transactions in close collab-

oration with M&A, BD&L, Strategy, functional and divisional stakeholders

- Define transaction objectives with project leads and other stakeholders and develop and implement project plans to achieve them, including timelines, reporting and key deliverables
- Take direct responsibility for legal advice and documentation and related work streams on transactions, including structuring, due diligence, signing, closing and post-closing/integration activities
- Drive robust due diligence processes, including external legal support, to identify, assess and communicate legal, regulatory and deal risks and to propose and implement appropriate risk mitigation
- Work with M&A, BD&L, Strategy, functional and other business colleagues to ensure appropriate due diligence on other aspects of transactions is completed and addressed in transaction structuring and terms
- Review, draft and negotiate transaction documentation to achieve transaction objectives and reflect agreed commercial terms, due diligence findings, legal and regulatory requirements and internal policies and procedures
- Develop and implement creative solutions to structuring and legal issues on transactions, working with multiple stakeholders including tax, finance and P&O/C&B colleagues and external advisors
- Communicate and make recommendations to M&A, BD&L colleagues, senior management and other stakeholders in respect of legal and commercial issues arising in connection with transactions
- Support IR and PR on transaction-related communications
- Support the transition of closed transactions to responsible functional, divisional and integration/separation teams
- Proactively contribute to the development of a best-in-class transactions team at Novartis and initiatives to improve Novartis Legal
- Manage external legal counsel, including negotiating statements of work, setting and monitoring budgets and ensuring compliance with Novartis external counsel guidelines

#### Essential Requirements:

- Minimum 6+ years of relevant transactional / divestments experience (post-qualification) at a major law firm or in-house required
- Transactional experience in the life sciences sector, including licensing, co-development, joint ventures, in-out licensing, and divestments is required
- Significant experience executing complex public and private mergers and acquisitions transactions (both buy-side and sell-side) and other corporate transactions (e.g., joint ventures, equity and debt investments)
- Experience in related commercial arrangements (e.g., services and supply arrangements) a significant plus
- Life sciences experience required; VC and/or digital experience a significant plus
- Strong business acumen and proven ability to work and to lead in a matrixed organization
- Excellent written and verbal communication skills
- Proven ability to work on multiple projects at any given time in a fast-paced environment
- High attention to detail
- Ability to work independently yet collaboratively while keeping key stakeholders informed
- Team player in a multidisciplinary, cross-cultural environment, high level of flexibility
- Ability to;
  - o exercise initiative and sound judgment.
  - o prioritize tasks and maintain efficiency; and
  - o identify opportunities for improvement
- Excellent organizational skills

## Novartis Compensation Summary:

The salary for this position is expected to range between \$194,600.00 and \$361,400.00 USD per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

## EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran

status, disability, or any other legally protected status.

## Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门

Legal

Business Unit

Universal Hierarchy Node

地点

USA

状态

New Jersey

站点

East Hanover

Company / Legal Entity

U061 (FCRS = US002) Novartis Services, Inc.

Functional Area

Legal & Intellectual Property & Compl.

Job Type

Full time

Employment Type

Regular

Shift Work  
No

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