

## Director, Decision Science CVM

Job ID  
REQ-10060795

4月 21, 2026

USA

### 摘要

Location: East Hanover  
#Hybrid

The Insights and Decision Science (IDS) team is dedicated to enabling improved decision making at Novartis by leveraging data and advanced analytics capabilities to generate actionable insights that drive business growth. We collaborate closely with the US business, bringing insights and challenging ideas to empower smarter, data-driven decision-making. Reporting into the ED, Decision Science, this role supports the leadership team by providing robust responses to portfolio and enterprise-wide requests.

The role aims to elevate the overall IDS innovation and insight-generation capability, ensuring that the organization remains at the forefront of industry advancements in Decision Science. This role is integral to maintaining a cohesive and forward-thinking enterprise, dedicated to achieving excellence in the pharmaceutical industry, through collaborations and thought partnership with the ED, Decision Science Portfolio and other IDS functions like Data Strategy & Governance, Application Product Management, I&A, others.

This position will be located at East Hanover, NJ will not have the ability to be located remotely. This position will require 15% travel as defined by the business (domestic and/ or international).

## About the Role

### Key Responsibilities:

- Provide data-driven insights that address brand, portfolio and pipeline questions and strategic priorities
- Synthesize and analyze data from across product, therapeutic area and functions to create cohesive narratives for CVM decisions
- Support General Management team in framing key business questions and driving alignment on priorities, ensuring seamless integration of insights into enterprise strategy
- Prepare for meetings with the Decision Science leadership governance body (i.e. collect, synthesize, and socialize material with the LT)
- Work closely with Decision Science LT members to align on key topics to ensure effective Decision Science collaboration across brands and functions
- Proactively identify opportunities to expand the suite of IDS products to meet evolving needs of US enterprise
- Implement best practices in decision science and data analytics to foster proactive, insight-driven decision-making across the US business
- Develop new tools, frameworks, and methodologies to improve the delivery and impact of insights at the enterprise level

### Essential Requirements:

Education: Bachelor's degree in related field is required; Master of Science and/or MBA strongly preferred

Novartis seeks an individual with extensive experience in strategic leadership and cross-functional collaboration within a complex organizational structure. The individual should have a proven track record in identifying and leveraging opportunities to enhance brand growth and support enterprise-wide initiatives. The individual should demonstrate exceptional skills in facilitating communication and resource alignment between executive leadership and various teams, ensuring that insights and capabilities are effectively utilized to meet organizational goals.

Experience in acting as a liaison between internal departments and external stakeholders is essential, as is the ability to organize and lead governance meetings that drive strategic discussions and collaboration across diverse functions and brands. The successful candidate will have a strong background in synthesizing and presenting information to senior leadership, fostering an environment of innovation and continuous improvement.

### Experience:

- A minimum of 8 years of experience in healthcare industry or other business experience
- Excellent communication and interpersonal skills to effectively liaise with senior leadership and stakeholders
- Minimum 3 years of domain expertise in these areas are highly desired: secondary data analytics, data science, primary market research, field analytics and insights, market access and patient service analytics, or other related strategic analytics and management consulting
- Ability to identify and capitalize on opportunities for expanding product suites and enhancing organizational capabilities
- Strong background in synthesizing and presenting information to senior leadership, fostering an environment of innovation and continuous improvement.
- Strategic thinking and problem-solving skills to support enterprise-wide initiatives
- Strategic planning capability combined with an outstanding ability to drive execution with a focus on directing operational enhancements to increase quality and effectiveness; Proven teamwork, collaboration, and people management skills
- Ability to influence a highly matrixed large organization and work in a dynamic, fast-paced, multifunctional environment

#### Novartis Compensation Summary:

The salary for this position is expected to range between \$185,500.00 and \$344,500.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Benefits and Rewards: Learn about all the ways we'll help you thrive personally and professionally.

[Read our handbook \(PDF 30 MB\)](#)

#### EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

#### Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门  
US

Business Unit  
General Management

地点  
USA

状态  
New Jersey

站点  
East Hanover

Company / Legal Entity  
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area  
Marketing

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

```
var config = { targetId: "kalturaplayer69e81f6b39778340130335", provider: { widgetId:
"1Qm7rm1pm", partnerId: "2076321", uiConfId: "55802022" }, playback: { autoplay: false, autopause:
false, allowMutedAutoPlay: false, loop: false }, sources: { options: {}, startTime: 0 }, plugins: {},
sources: { options: {}, startTime: 0 }, ui: { showCCButton: false, settings: { showQualityMenu: true,
showSpeedMenu: false }, css : "/modules/custom/arcticnckalturaaddon/css/kalturavideo.css",
components: { fullscreen: { disableDoubleClick: false } }, uiComponents: [ { presets: ['Playback',
'Live'], area: 'BottomBarRightControls', replaceComponent: 'Fullscreen', get:
KalturaPlayer.ui.components.Remove } ] } }; // Check and add plugins only if they exist if
(KalturaPlayer.plugins["download"]) { config.plugins.download = { disable: true }; } if
(KalturaPlayer.plugins["transcript"]) { config.plugins["playkit-js-transcript"] = { position: "right", //
Default: bottom;('left', 'right', 'top', 'bottom') to enable transcript. expandMode: "over", // Default:
alongside;('alongside', 'hidden', 'over') expandOnFirstPlay: false, showTime: true, downloadDisabled:
false, printDisabled: false, disable: true }; } if (KalturaPlayer.plugins["preventSeek"]) {
config.plugins.preventSeek = { preventSeekForward: false, preventSeek: false }; }
config.plugins.floating = { disable: true }; if (KalturaPlayer.plugins["navigation"]) {
config.plugins.navigation = { position: "right", expandMode: "over", expandOnFirstPlay: false, visible:
false }; } if (KalturaPlayer.plugins["hotspots"]) { config.plugins['playkit-js-hotspots'] = { disable: true }; }
if (KalturaPlayer.plugins["moderation"]) { config.plugins['playkit-js-moderation'] = { disable: true }; } if
(KalturaPlayer.plugins["info"]) { config.plugins['playkit-js-info'] = { disable: true }; } if
(KalturaPlayer.plugins["share"]) { config.plugins.share = { disable: true }; } config.ui.uiComponents =
[]; if (KalturaPlayer.plugins["googleAnalytics"]) { config.plugins.googleTagManager = {};
config.plugins.googleTagManager.customEventsTracking = {};
config.plugins.googleTagManager.containerId = 'GTM-57RJQ5';
config.plugins.googleTagManager.customEventsTracking.custom = [];
config.plugins.googleTagManager.customEventsTracking = { preset: { coreEvents: true, UIEvents:
false, playlistEvents: false, castEvents: false } }; }
```

```
try { var kalturaPlayer = KalturaPlayer.setup(config); // Add the player to the global array. if (typeof
kalturaPlayerVideos !== 'undefined') { kalturaPlayerVideos.push(kalturaPlayer); } else { var
```

```
kalturaPlayerVideos = []; kalturaPlayerVideos.push(kalturaPlayer); } // Load the Player for other  
media. kalturaPlayer.loadMedia({entryId: "1dgfvmafo"}); } catch (e) { console.error(e.message) }
```

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