

Therapeutic Area Strategy Director, Neuroscience

Job ID
REQ-10060708

9月 02, 2025

USA

摘要

Location: this role can be based in Cambridge MA, East Hanover NJ USA or Basel Switzerland. If applying in Europe, please apply to REQ-10060684. LI - #hybrid

The Novartis Strategy & Growth Therapeutic Area Strategy team for Neuroscience (NS) is seeking a new Director. This individual will support the creation and update of a holistic TA strategy for NS, provide early-phase commercial insights to project teams, guide TA-specific internal pipeline development and external licensing / acquisitions opportunities and support integrated enterprise alignment across Biomedical Research, Development, Strategy & Growth, and the US and International Commercial units.

About the Role

Key Responsibilities:

- Brings external benchmarking, analysis and insights, and judgement to support the Neuroscience TA Strategy Head in developing a holistic Novartis TA strategy that achieves sustainable growth in short, mid and long-term.
- Brings both understanding of the pharmaceutical industry, Neuroscience and the core Therapeutic Areas (TA) and Disease area to derive insightful and differentiating competitive advantages over our peers.
- Provides key commercial insights to the R&D project teams, particularly for early phase programs. To do this effectively, in-market experience in the US is critical.
- Analyses reports and publications to extract key messages, including building product forecasts.
- Supports development and delivery of TA-specific strategic external insights to support identification of growth opportunities, emerging competitive challenges and support creation of a third-party view around key strategic levers, and commissions targeted primary research.
- Successfully ensures accurate and timely delivery of key commercial insights for early phase projects to the program teams.
- Effectively manage the commercial transition from S&G to the US and International commercial units. Actively seeks input into the TA strategy from other internal experts (e.g. the Therapeutic Areas Leadership team).
- Successfully completes ad-hoc requests as defined.
- Delivery of agreed health improvement partnership projects on time and within budget. High quality contributions to other HCS group activities.
- Feedback from project sponsors and (internal and external) key stakeholders regarding quality of project output and interaction.

Essential Requirements:

- Advanced degree (PhD, MD or other advanced University degree) or equivalent experience in life science/healthcare; MBA or consulting or equivalent experience highly desirable
- In-depth knowledge of Neuroscience (or track record to acquire required TA expertise effectively and rapidly)
- Experience with NS or demonstrated ability to learn complex, highly technical areas quickly
- Highly agile having the capacity to support multiple strategic Disease Areas within a TA and multiple programs internal and external
- Substantial experience evaluating new product opportunities (through M&A, BD&L and internal research programs).
- At least 5-7 years of Industry pharma and/or medical devices experience in Research & Development and/or Commercial functions with experience conducting, commissioning, analyzing primary research and developing forecasts
- Experience of strategy development and asset shaping early in lifecycle (any functional perspective)
- Recent (post 2015) local US in-market experience; local US experience includes working within the US market with the local US customers, US health care systems / systems
- Experience as an equity analyst covering Pharmaceuticals beneficial.

Novartis Compensation Summary:

The salary for this position is expected to range between \$185,500.00 and \$344,500.00 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

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Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call

+1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门

Strategy & Growth

Business Unit

Universal Hierarchy Node

地点

USA

状态

Massachusetts

站点

Cambridge (USA)

Company / Legal Entity

U061 (FCRS = US002) Novartis Services, Inc.

Alternative Location 1

East Hanover, New Jersey, USA

Functional Area

BD&L & Strategic Planning

Job Type

Full time

Employment Type

Regular

Shift Work

No

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