

Disease Area Training Manager

Job ID
REQ-10060014

9月 02, 2025

India

摘要

As a Disease Area Training Manager, you will be responsible for designing and executing strategic training initiatives that enhance sales capabilities and product knowledge. Through structured coaching and development programs, you will equip our teams to deliver consistent, high-impact performance aligned with organizational objectives.

About the Role

Job Location-Mumbai

Key Responsibilities

- Design and deliver strategic training programs aligned with Sales and Marketing objectives
- Develop onboarding and advanced training modules for sales teams across experience levels
- Support product launches with tailored learning solutions and readiness initiatives

- Create engaging materials for sales presentations and team development sessions
- Analyze performance data and feedback to refine training effectiveness
- Collaborate with cross-functional teams to align training with commercial goals
- Implement digital learning platforms including e-learning and virtual modules

Role Requirements

- Proven experience in the pharmaceutical industry with a strong understanding of commercial operations
- Demonstrated ability to design and implement effective sales training programs
- Strong coaching and facilitation skills to support team development
- Proficiency in digital learning tools, including e-learning and virtual platforms
- Excellent communication and stakeholder engagement capabilities
- Fluency in English with strong presentation and interpersonal skills

Desirable Requirements

- Experience in medical devices, consumer health, IT, or automotive sectors
- Familiarity with AI-aided learning and advanced digital training methodologies

Why Novartis:

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive: You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Accessibility and accommodation

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to diversityandincl.india@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门

International

Business Unit

Universal Hierarchy Node

地点

India

站点

Mumbai (Head Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Sales

Job Type

Full time

Employment Type

Regular

Shift Work
No

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