

Medical Lead

Job ID
REQ-10059998

8月 18, 2025

Sweden

摘要

#LI-Hybrid

Location: Sweden. (Approximately, 60% field based)

This role is based in Sweden. Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

Are you ready to join one of the world ' s leading pharmaceutical companies and contribute to ensuring that patients in Sweden have access to innovative and life-changing medicines?

The Medical Lead plays a pivotal role in shaping the scientific narrative and driving brand advocacy (through scientific knowledge transfer as measured by iSECs) within the assigned medicine and/or Therapeutic Area(s). This position is instrumental in ensuring that the Medical Affairs tactics and execution aligns with and supports the overarching business objectives.

A core responsibility is to establish and nurture strong relationships with Key Medical Experts (MEs) and other influential stakeholders across the life cycle for key brands. This is achieved through proactive identification and mapping of MEs, meaningful scientific exchange, and co-creating

opportunities for collaboration in evidence generation and data dissemination efforts.

The Medical Lead is also responsible for operationalizing evidence generation initiatives in close partnership with the Nordic Evidence Generation Lead(s), ensuring these efforts are in line with overarching scientific and business priorities and IEP.

Additionally, the role manages early discussions on pipeline assets and off-label information, while maintaining the highest standards of scientific accuracy and compliance. Through these efforts, the Medical Lead drives knowledge transfer and ensures the positioning of the asset within the broader scientific community.

This position reports to the Medical Lead Manager of Sweden.

About the Role

Key Responsibilities:

- Knowledge transfer and engagement building: Lead initiatives to foster strong knowledge transfer and understanding among key Medical Experts for priority brands within the assigned Therapeutic Area(s).
- Leverage in-depth scientific expertise and utilize tailored engagement strategies to ensure Medical Experts have full knowledge and understanding of the latest clinical data and research. Employ strategic, personalized interactions to not only communicate key medical information but also to cultivate advocacy by engaging Medical Experts in scientific discussions, collaborative projects, and evidence generation activities.
- Evidence Generation: Operationalize integrated evidence generation plans in collaboration with the Nordic Evidence Generation Lead(s). Engage strategic Medical Experts to participate in and support evidence generation initiatives, ensuring that data generated aligns with both local and global scientific and business objectives.
- External Engagement: Lead and manage external discussions with healthcare professionals regarding pipeline assets, ensuring that the scientific and strategic narrative is clear, compelling, and aligned with the company's objectives. Address off-label inquiries with the highest standards of scientific integrity and compliance, serving as a trusted source of information.
- Medical Affairs Strategy: Develop and execute the Nordic/Country Medical Affairs Strategy for the assigned Therapeutic Area(s). Ensure that this strategy is closely aligned with global objectives, while also addressing local needs and market dynamics.
- Scientific Leadership: Serve as the subject matter expert (SME) within the Therapeutic Area(s), providing scientific leadership to cross-functional teams. Lead the dissemination of evidence and data to influence national guidelines and recommendations, ensuring that the latest scientific insights are effectively communicated to key stakeholders.
- Cross-functional Collaboration: Work collaboratively with Market Access, the Healthcare Manager (HCM), and other cross-functional stakeholders and teams to develop a cohesive approach to brand advocacy, medical engagement, and market access strategies. Ensure alignment across functions to maximize the impact of medical activities.
- Lifecycle Management: Oversee medical projects throughout the entire product life cycle, from development to post-marketing authorization. Manage budget and resources to ensure the timely and successful execution of these projects.

Essential Requirements:

- Education: Scientific degree.
- Min 2-3 years of experience from medical affairs from the pharmaceutical industry.
- Proficient Swedish and English, both written and spoken.
- Deep knowledge of and interest in the Swedish healthcare system, patient journeys, and the competitive landscape.
- Strong strategic mindset with a focus on collaborative engagement both internally and externally.
- Excellent communication and presentation skills.
- Digitally and technologically savvy.
- Project Management experience.

Desirable Requirements:

- Education: MD or PHD.
- Previous Oncology exposure.

About Novartis:

Novartis is a leading pharmaceutical company renowned for its innovation. We pioneered the introduction of advanced cell and gene therapies. Our commitment to research and development spans a wide range of therapeutic areas, including oncology, chronic conditions, and rare diseases. We take pride in being a proactive partner, contributing to the advancement of healthcare solutions.

As a global pharmaceutical leader headquartered in Switzerland, Novartis is among the largest pharmaceutical companies in Sweden. Our mission is to lead in delivering innovative medicines to patients across the country. We are dedicated to fostering a dynamic work environment that promotes personal development and professional growth.

What we offer:

- Competitive salary, annual bonus and pension scheme
- Health insurance
- Flexible working arrangements
- Subsidized lunch facilities
- Inclusive work environment, many social activities and a highly active social committee

If you are curious and have questions about this role, do not hesitate to contact:

Therese Hoegfeldt, Medical Lead Manager and hiring manger,

email address: therese.hoegfeldt@novartis.com

Commitment To Diversity & Inclusion:

We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门

International

Business Unit

Innovative Medicines

地点

Sweden

站点

Kista

Company / Legal Entity

SE06 (FCRS = SE006) Novartis Sverige AB

Functional Area
Research & Development

Job Type
Full time

Employment Type
Regular

Shift Work
No

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