

## Regional Procurement Manager - Marketing

Job ID  
REQ-10059729

8月 21, 2025

Czech Republic

### 摘要

To plan and lead category initiatives for Marketing categories in the countries of their portfolio, to develop the strategy for these categories as part of the wider Category Strategy; to lead proactive sourcing projects, specification definition and demand management, as well as manage supplier performance and innovation activities.

#LI-Hybrid

Location: Prague, CZ

### About the Role

Major Accountabilities:

- Translates regional procurement marketing strategy into country strategy and local

implementation.

- Lead the implementation of sourcing plans for the category and deliver the savings targets following engagement in the target setting process.
- Provide input into the overall Category strategy about segmentation and identification of key supplier relationships, and lead business planning activities and ensure these projects are staffed and executed on a timely basis in line with the targeted goals.
- Manage strategic sub-category supplier relationships and implement consistent key performance indicators for the sub-category, ensuring that any supplier performance risks and issues are resolved on a timely basis to end user satisfaction.
- Directly control at a country level purchase with respect to supplier choice, timing and commercial conditions.
- Create, apply, complete and reviews major contracts for the category and ensure that negotiated contracts are clearly communicated to the relevant countries and that they are consistently applied.
- Manage the budget/resource allocation for the area of responsibility.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt -Distribution of marketing samples (where applicable)

#### Minimum Requirements:

- Relevant Procurement Experience (3 to 4 Years): Demonstrated track record in procurement with hands-on experience in sourcing, supplier management, contract negotiation, and cost optimization.
- Critical Negotiation Skills: Proven ability to lead complex negotiations, secure competitive terms, and build lasting supplier partnerships that drive value for the organization.
- Project Management: Strong project management skills, including planning, execution, and monitoring of procurement projects to ensure timely delivery and alignment with organizational objectives.
- Stakeholder Management: Excellent ability to engage and influence internal and external stakeholders, fostering strong working relationships that support procurement and business goals.
- Operations Management and Execution: Hands-on experience in overseeing procurement operations, ensuring compliance, efficiency, and adherence to company policies and standards.
- Team Management Experience (Advantageous): Prior experience in leading and developing procurement teams, with a focus on mentoring, performance management, and driving a culture of continuous

#### Languages :

- English, additional language could be an advantage

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部门

Operations

Business Unit

CTS

地点

Czech Republic

站点

Prague

Company / Legal Entity

CZ02 (FCRS = CZ002) Novartis s.r.o.

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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