

## Value & Access Head

Job ID  
REQ-10059599

8月 11, 2025

Singapore

### 摘要

- Lead the development and implementation of the patient access strategy at country level
- Facilitate and achieve optimal Patient Access by building relationships with key influencers and decision-makers at a local level.

### About the Role

Major accountabilities:

- Drives decisions related to patient Access strategy at a local level.
- Utilizes insights from cross functional teams and market research to launch, develop and implement high quality Patient Access strategic and operational plans.
- Establishes and maintains a strong professional network within the local Government authorities, Healthcare providers, Health Economic organizations and other relevant decision-making representatives to anticipate and influence legislative P and R trends.

- Communicates relevant changes and trends in local health policy environment and Patient Access activities of new competitors to the cross functional team.
- Creates and work with the Region/Franchise to agree Business Cases.
- Good negotiation skills and ability to conduct (and understand from commercial point of view) tender/deal with the region.

Key performance indicators:

- Reimbursement/listing status, price versus targets, time to reimbursement/access -Revenue, market availability/access -Management of relevant local systems and processes to secure optimal patient access
- Success in broadening access via alternative funding model

Minimum Requirements:

Work Experience:

- Degree in Life Sciences, Pharmacy, Biomedical or other related discipline.
- Proven Ability to Develop trust-based relationships with key regional stakeholders
- knowledge of Reimbursement processes and commercial principles.
- Experience in driving innovation solutions in self-pay segments

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部门  
International

Business Unit  
Innovative Medicines

地点  
Singapore

站点  
Mapletree Business City (MBC)

Company / Legal Entity  
SG04 (FCRS = SG004) Novartis Singapore Pte Ltd

Functional Area  
Market Access

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

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