

Medical Science Liaison (MSL) Cardiovascular Atlanta Territory - Remote

Job ID
REQ-10059443

8月 06, 2025

USA

摘要

Location: This position can be based remotely. (there may be some restrictions based on legal entity). Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager. This position will require travel. Candidate must live/work within 50 miles of the designated territory (Atlanta, GA).

The Medical Science Liaison (MSL) is a field based, customer-facing, non-promotional medical and scientific role. Their key objective is to create impact through advancing clinical practice within the territory that leads to improved patient outcomes. The MSL must demonstrate deep therapeutic expertise, understand territory and market influences, engage scientifically with Healthcare Providers (HCPs) and medical experts, manage, and develop their territory and execute all relevant activities in alignment with the medical strategic and tactical plan - while functioning within the Novartis Code of Conduct, Ethics/Compliance policies and Working Practice documents. The MSL will Inform and shape medical strategy through application of a curious mindset to collect impactful and actionable insights, understanding the strategic impact of critical insights.

About the Role

Major accountabilities:

- The MSL will leverage scientific expertise and market knowledge to establish and build professional relationships and engage with HCPs (including community physicians, pharmacists, medical experts, nurses, and other healthcare professionals) and other thought leaders in geographical area as aligned with medical strategy
- The primary responsibility of the MSL is to engage with customers - customer engagements may include but not be limited to emerging data discussions, clinical trial activities, uncovering barriers in patient journey, understanding market dynamics within territory, exploration of areas of unmet medical need, pipeline discussions, educating on disease state and product, capturing adverse events, and capturing medical insights through all stages of product lifecycle.
- Must demonstrate strategic territory vision and ensure appropriate territory identification, mapping, and planning of Medical Engagements (MEs) and Key Accounts as aligned to medical strategy and in collaboration with internal Novartis colleagues. This includes: Identification of key stakeholders with influence in disease space throughout the product development journey to establish strategies for education, engagement, and partnership. Identification of opportunities for partnership with academic centers, centers of excellence, and/or systems of care to drive impact within the assigned territory. Identification of opportunities to involve HCPs or MEs when a specific medical need is identified (e.g., publications, clinical trial participation, etc.). Identification of opportunities for internal collaboration with other Novartis stakeholders to drive forward therapeutic area, clinical, or product goals as appropriate.

Provide clinical trial support for company sponsored trials and facilitating relevant medical activities, including but not limited to identification of appropriate sites, supporting clinical trials (subject recruitment, protocol questions, SIVs, etc.) at sites, and cross-functional collaboration with Medical Affairs and Clinical Operations colleagues

- Regularly collaborate with internal colleagues (e.g., HEOR, access, marketing, commercial) within the assigned therapeutic area and territory to advance clinical practice while maintaining customer centricity and a One Novartis approach in accordance with Novartis compliance standards
- Maintain in-depth knowledge of assigned therapeutic area and Novartis compounds to serve as a medical resource to customers and internal colleagues

Minimum Requirements:

Work Experience:

- Minimum of 3 years ' experience in a Field Medical-based position within the pharmaceutical industry or as an MSL is preferred OR 5 years of relevant medical affairs, clinical research, or related experience in a scientific or clinical setting required. Previous experience in assigned or related therapeutic area is preferred.
- Strong clinical knowledge including pharmacotherapy, treatment guidelines, clinical research processes, medical expert engagement strategies, and FDA promotional guidelines, regulations, and ethical guidelines applied to the pharmaceutical industry is required.
- Excellent interpersonal, communication, and presentation skills are required
- Strategic mindset and ability to navigate complex healthcare landscape able to identify, network and partner with medical experts, including thought leaders, large group practices,

medical directors, and pharmacy directors is required

- Strong personal integrity, teamwork abilities (including ability to network) and a customer focus are necessary
- Ability to prioritize, showcase agility, and work effectively in a constantly changing environment.
- Ability to gain medical insights, uncover business opportunities for Novartis and leverage internal resources to meet customer needs aligned with Novartis strategy

Education:

- Graduate degree in science or healthcare required; doctoral degree preferred (MD, PhD or PharmD)

Novartis Compensation Summary:

The salary for this position is expected to range between \$163,300 and \$297,700 per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally

and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门
US

Business Unit
Universal Hierarchy Node

地点
USA

状态
Field, US

站点
Field Non-Sales (USA)

Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area
Research & Development

Job Type
Full time

Employment Type
Regular

Shift Work
No

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