

Medical Science Liaison - Neuroscience - San Francisco - Remote

Job ID
REQ-10059284

8月 06, 2025

USA

摘要

#LI-Hybrid

Join Novartis as a Medical Science Liaison (MSL) in a field-based, customer-facing, non-promotional medical and scientific role, where you will inform and shape medical strategy through the application of a curious mindset to collect impactful and actionable insights. The MSL's key objective is to create impact by advancing clinical practice within the assigned territory, leading to improved patient outcomes. The MSL will engage scientifically with Healthcare Providers (HCPs) and medical experts, manage/develop their territory, and execute activities aligned with the medical strategic plan.

Location/travel: This MSL will be responsible for covering the San Francisco Bay area territory and the preferable location for the successful candidate would be to reside in the San Francisco Bay area. Candidates must live within 50 miles of the border of this territory to be considered. Please note that this role will not provide relocation as a result. This position will require 60-70% travel. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

About the Role

Key Responsibilities:

- Leverage scientific expertise and market knowledge to establish and build professional relationships and engage with HCPs (including community physicians, pharmacists, medical experts, nurses, and other healthcare professionals) and other thought leaders in geographical area as aligned with medical strategy
- Engage with customers which may include but are not limited to: emerging data discussions, clinical trial activities, uncovering barriers in patient journey, understanding market dynamics within their territory, exploration of areas of unmet medical need, pipeline discussions, educating on disease state and product, capturing adverse events, and capturing medical insights through all stages of product lifecycle.
- Provide clinical trial support for company sponsored trials facilitating relevant medical activities and working cross-functionally with Medical Affairs and Clinical Operations colleagues.
- Collaborate with internal colleagues (e.g., HEOR, access, marketing, commercial, sales) within the assigned therapeutic area and territory to advance clinical practice while maintaining customer centricity and a One Novartis approach in accordance with Novartis compliance standards.
- Maintain in-depth knowledge of assigned therapeutic area and Novartis compounds to serve as a medical resource to customers and internal colleagues (in accordance with Working Practice Documents).
- Champion emerging responsibilities as strategic priorities and territory needs evolve
- Execute all administrative responsibilities and training (e.g., Veeva CRM, voicemail, e-mail, expense reports, compliance modules, etc.) in a timely manner, including profiling of core customers and ensuring up-to-date information in the CRM.
- Demonstrate strategic territory vision and ensure appropriate territory identification, mapping, and planning of Medical Engagements (MEs) and Key Accounts as aligned to medical strategy and in collaboration with internal Novartis colleagues. This includes identification of:
 - a. key stakeholders with influence on the patient journey and in the disease space throughout the product development lifecycle to establish strategies for education, engagement, and partnership
 - b. opportunities for partnership with academic centers, centers of excellence, and/or systems of care to drive impact within the assigned territory
 - c. opportunities to involve HCPs or MEs when a specific medical need is identified (e.g., publications, clinical trial participation, etc.)
 - d. opportunities for internal collaboration with other Novartis stakeholders to drive forward therapeutic area, clinical, or product goals as appropriate

Essential Requirements:

Education: Graduate degree in science or healthcare required; doctoral degree preferred (MD, PhD, DNP, PharmD, etc.)

Experience required for Manager Level:

- 0-3 years of experience in a field-based medical position within the pharmaceutical industry or as an

MSL OR 3-5 years of relevant medical affairs, clinical research, or related experience in a scientific or clinical setting.

Experience required for AD Level:

• Minimum of 3 years ' experience in a field-based medical position within the pharmaceutical industry or as an MSL OR 5-7 years of relevant medical affairs, clinical research, or related experience in a scientific or clinical setting.

Essential Requirements for all levels:

- Strong clinical knowledge including pharmacotherapy, treatment guidelines, clinical research processes, medical expert engagement strategies, and FDA promotional guidelines, regulations, and ethical guidelines applied to the pharmaceutical industry.
- Residence within the San Francisco Bay area territory, or within a reasonable daily commuting distance of 50 miles from the territory border.
- Ability to travel 60-70% to achieve performance and business objectives in this field based, majority of the time customer-facing position via face to face, or virtual, email, and telephone.

Desirable Requirement for all levels:

- Previous experience in neuroscience or a related therapeutic area

Field roles with a dedicated training period only: The individual hired for this role will be required to successfully complete certain initial training, including home study, in eight (8) or fewer hours per day and forty (40) or fewer hours per week.

Field roles with a company car: Driving is an essential function of this role, meaning it is fundamental to the purpose of this job and cannot be eliminated. Because driving is an essential function of the role, you must have a fully valid and unrestricted driver ' s license to be qualified for this role. The company provides reasonable accommodations for otherwise qualified individuals with medical restrictions, if an accommodation can be provided without eliminating the essential function of driving

Novartis Compensation Summary: The salary for this position is expected to range between \$166,400 - \$249,600 per year for the Manager level and \$183,200 - \$274,800 per year for the Associate Director level. The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors. Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards. US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门
US

Business Unit
Universal Hierarchy Node

地点
USA

状态
Field, US

站点
Field Non-Sales (USA)

Company / Legal Entity
U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1
San Francisco (California), California, USA

Alternative Location 2
San Jose (California), California, USA

Functional Area
Research & Development

Job Type
Full time

Employment Type
Regular (Sales)

Shift Work
No

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