

TA Head, Neuroscience & Immunology

Job ID
REQ-10058359

7月 23, 2025

Romania

摘要

#LI-Hybrid

Location: Bucharest, Romania

Relocation Support: Yes

Step into a role where your leadership shapes the future of Neuroscience & Immunology in Romania. As TA Head, you 'll drive the success of a dynamic portfolio, lead cross-functional teams, and champion innovative commercial strategies that improve patient outcomes. This is your opportunity to influence national healthcare impact, build high-performing teams, and bring breakthrough therapies to life. Join us in reimagining medicine—where your vision and expertise will make a lasting difference.

About the Role

Key Responsibilities

- Lead the performance of the therapeutic area to exceed sales, market share, and profitability targets
- Drive strategic growth plans and lifecycle management for current and future product portfolios
- Oversee seamless cross-functional execution of pre-launch, launch, and growth brand strategies
- Optimize sales force effectiveness and develop innovative commercial models for evolving markets
- Translate global strategies into impactful local brand and launch plans
- Build and lead high-performing cross-functional teams across Sales, Marketing, Medical, and Access
- Foster strong partnerships with key stakeholders, including KOLs, payors, and medical institutions
- Ensure financial accountability, compliance, and operational excellence across all TA activities

Essential Requirements

- University degree in science, business, or policy; MBA or doctoral degree preferred
- Minimum 10 years of experience in healthcare or life sciences, including regional and local leadership
- Proven success in launching products and driving commercial performance
- Strong leadership skills with experience managing cross-functional teams
- Deep understanding of market dynamics, customer needs, and competitive landscape
- Fluent in English, both spoken and written
- Demonstrated ability to manage P&L and make strategic portfolio decisions
- High ethical standards, integrity, and professionalism in complex environments

Commitment to Diversity & Inclusion:

We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we 'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门

International

Business Unit

Innovative Medicines

地点

Romania

站点

Bucuresti

Company / Legal Entity

RO07 (FCRS = RO007) NOVARTIS PHARMA SERVICES ROMANIA S.R.L

Functional Area

Commercial & General Management

Job Type

Full time

Employment Type

Regular

Shift Work

No

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