

## Vice-President, Value and Access

Job ID  
REQ-10058132

7月 30, 2025

Canada

### 摘要

Location: Montreal or Toronto, #LI-Hybrid

Are you a visionary leader with a passion for driving value and access in the pharmaceutical industry?

In this key strategic pivotal role, you will leverage your expertise in market access, pricing strategies, health economics and policy advocacy to shape our approach to deliver accessible healthcare solutions across Canada. Ready to take on this challenge and drive change? We want to hear from you!

This role reports into the Country President for Canada and is a key member of the Canadian Leadership Team.

### About the Role

## Key responsibilities:

- Provide strategic direction and leadership to the Patient Access teams, fostering a culture of innovation and excellence.
- Partner with strategic therapeutic areas (TA ' s), Region and Global to maximize access to our innovative treatments.
- Develop and continually enhance best in class patient access capabilities to establish and retain competitive advantage in a dynamic market environment.
- Oversee the development and implement access solutions with a focus on our priority geographic markets.
- Provide effective and inspiring functional leadership for the market access team(s), actively work on career development.
- Provide leadership for the development of Novartis positions on key issues and strategic country plans
- Work closely with cross-functional teams, including R&D, regulatory, and commercial, to align patient access strategies with overall business objectives.
- Guide management and the team in political analysis of external trends and development
- Monitor the political and legal environments, provide advice on its impact and seize new opportunities for Novartis business and shape public policy and legislation
- Role model and build a culture of being curious, inspired, unbossed

## Essential Requirements:

- Business or scientific degree, an advanced degree in health economics, public health, business administration, or a related field is an asset.
- 15+ years in the pharmaceutical industry
- In-depth understanding of national and provincial political environments and healthcare structure
- Strong influencer and negotiator
- Fluent in English and French with outstanding communication and collaboration capabilities
- Strong business acumen

## Desirable Requirements:

- Experience working in a global or regional pharmaceutical access leadership role
- Familiarity with real-world evidence (RWE) and its application in access strategies

At Novartis Canada, we are determined to be a valued partner and advocate, with a deep understanding of patient needs along the entire care journey - from drug development, to diagnosis, to access and beyond. Part of the way we are doing this is by leveraging data, technology, and partnerships.

Research & Development: we focus on four core therapeutic areas: Cardiovascular, Renal & Metabolic, Immunology, Neuroscience and Oncology. We also develop and deliver treatments through other promoted and established brands, which today are helping millions of patients. Over the last three years, our average annual research and development investment in Canada was over

\$30 million, and we conduct clinical trial research in every region throughout Canada.

**Commitment to Diversity and Inclusion:** Novartis is committed to building outstanding, inclusive work environment and diverse team ' s representatives of the patients and communities we serve.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门

International

Business Unit

Innovative Medicines

地点

Canada

站点

Montreal

Company / Legal Entity

CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.

Alternative Location 1  
Toronto, Canada

Functional Area  
Market Access

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

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