

Country Value & Access Head

Job ID
REQ-10057633

7月 23, 2025

Czech Republic

摘要

#LI-Hybrid

Location: Prague, Czech Republic

Relocation Support: This role is based in Prague, Czech Republic. Novartis is unable to offer relocation support: please only apply if accessible.

Step into a pivotal leadership role where your strategic vision will shape patient access across global markets. As the Country Value & Access Head, you ' ll drive integrated strategies that influence pricing, reimbursement, and market availability—ensuring patients receive timely access to life-changing therapies. Collaborating with cross-functional teams, you ' ll represent access priorities at the highest levels, making a tangible impact on healthcare outcomes and Novartis ' mission to reimagine medicine.

About the Role

Key Responsibilities

- Lead cross-functional teams to shape payer value propositions and pricing strategies
- Represent patient access in global brand, program, and medical affairs teams
- Develop integrated access strategies that differentiate products across markets
- Drive evidence generation to support reimbursement and market access goals
- Monitor and optimize time-to-access, pricing targets, and market availability
- Collaborate with internal stakeholders to align on go-to-market and launch plans
- Influence external partners and policy makers to support access initiatives

Essential Requirements

- Proven expertise in payer and health technology assessment (HTA) systems in the Czech Republic
- Strong experience in reimbursement dossier development and access strategy execution
- Demonstrated ability to lead cross-functional teams in a matrix environment
- Excellent analytical and strategic thinking skills with a results-driven mindset
- Proficiency in stakeholder engagement, negotiation, and influencing at senior levels
- Fluent in English and Czech with outstanding communication and collaboration capabilities

Desirable Requirements

- Experience working in a global or regional pharmaceutical access leadership role
- Familiarity with real-world evidence (RWE) and its application in access strategies

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门
International

Business Unit
Universal Hierarchy Node

地点
Czech Republic

站点
Prague

Company / Legal Entity
CZ02 (FCRS = CZ002) Novartis s.r.o.

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.



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