

Senior Legal Counsel - BD&L

Job ID
REQ-10057280

7月 13, 2025

USA

摘要

Novartis Legal Transactions is seeking an experienced transactional BD&L/M&A attorney who can be successful within our ethical, fast-paced, agile, inspired and collaborative culture. This position is located in East Hanover, NJ, USA or Boston (Cambridge), MA, USA.

The attorney will partner with key stakeholders to advise on, negotiate and draft license, collaboration, co-development, joint venture, acquisition, divestiture, and other strategic transaction agreements to support our Corporate & Business Development (C&BD) and strategy teams. Prior BD&L/M&A experience in the pharmaceutical industry as well as experience analyzing complex legal issues is required. The attorney will be asked to provide legal leadership on cross-functional teams, identify legal issues relevant to the business, give recommendations to address critical issues so that business and legal objectives are met, advise and consult with employees, managers and leadership, proactively educate the business on relevant issues, serve as the legal advisor in complex transactions, analyze complex issues and concepts in a timely fashion, and review, analyze and keep current on all federal and state legal developments affecting the pharmaceutical industry.

As a Senior Legal Counsel BD&L, you will be responsible for managing and executing legal aspects of strategic and complex transactions in close collaboration with C&BD and strategy colleagues and

be a key enabler of Novartis' s portfolio and lifecycle management activities and overall enterprise strategy.

About the Role

What you will be doing:

- Independently manage legal work streams on strategic and complex transactions in close collaboration with C&BD, functional and strategy stakeholders
- Take direct responsibility for legal advice and documentation and related work streams on transactions, including structuring, due diligence, signing, closing and post-closing/integration activities
- Review, draft and negotiate transaction documentation to achieve transaction objectives and reflect agreed commercial terms, due diligence findings, legal and regulatory requirements and internal policies and procedures
- Define transaction objectives with project leads and other stakeholders and develop and implement project plans to achieve them, including timelines, reporting and key deliverables
- Drive robust due diligence processes, including external legal support, to identify, assess and communicate legal, regulatory and deal risks and to propose and implement appropriate risk mitigation
- Work with C&BD, strategy and other business colleagues to ensure appropriate due diligence on other transactions is completed and addressed in transaction structuring and terms
- Develop and implement creative solutions to structuring and legal issues on transactions, working with multiple stakeholders including tax, finance and P&O/C&B colleagues and external advisors
- Communicate and make recommendations to C&BD colleagues, senior management and other stakeholders in respect of legal and commercial issues arising in connection with transactions
- Support IR and PR on transaction-related communications
- Support the transition of closed transactions to responsible functional, business and integration/separation teams
- Proactively contribute to the development of a best-in-class transactions team at Novartis and initiatives to improve Novartis Legal
- Manage external legal counsel, including negotiating statements of work, setting and monitoring budgets and ensuring compliance with Novartis external counsel guidelines

Key Performance Indicators:

- Impact on Novartis through achieving agreed objectives, contributing to the success of teams, and enabling others ' performance and development
- Role modelling Novartis values and behaviors in daily activities - Inspired, Curious, Unbossed and Integrity
- Detail-oriented, high-energy, and self-sufficient - driving projects to completion independently with the utmost integrity
- Produces high quality work with minimal oversight from manager
- Possesses a ' can-do ' attitude and the ability to work collaboratively with internal business partners
- Handles confidential matters with discretion and judgment.
- Manages workload and work product to support manager efficiently and in a solution-oriented manner
- Identifying and implementing actions for personal and professional development
- Managing and resolving legal issues on transactions to achieve enterprise objectives while maintaining high standards, managing risk appropriately and enhancing the reputation of Novartis Legal function
- Maintaining and sharing technical/professional knowledge and skills for the benefit of Novartis Legal and the wider enterprise
- Contributing to the improvement of transaction policies and processes and the broader Novartis Legal organization.

What you will bring to the role:

Education: Law (JD degree) from an accredited law school ·

Admitted to practice in a major commercial jurisdiction/State in the US (e.g., NY, MA or NJ) required.

Experience:

- Minimum 8 years plus of relevant transactional experience at a major law firm and/or in-house required.
- Transactional experience in the life sciences sector, including licensing, co-development, joint ventures, in-out licensing is required

- Proven ability to work on multiple projects at any given time in a fast-paced environment
- High attention to detail
- Ability to work independently yet collaboratively while keeping key stakeholders informed
- Team player in a multidisciplinary, cross-cultural environment, high level of flexibility
- Strong business acumen and proven ability to work and to lead in a matrixed organization
- Ability to exercise initiative and sound judgment; prioritize tasks and maintain efficiency; and identify opportunities for improvement

Novartis Compensation Summary:

The salary for this position is expected to range between \$194,600.00 and \$361,400.00 USD per year.

The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors.

Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards.

US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally

and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门

Legal

Business Unit

Universal Hierarchy Node

地点

USA

状态

New Jersey

站点

East Hanover

Company / Legal Entity

U061 (FCRS = US002) Novartis Services, Inc.

Alternative Location 1
Cambridge (USA), Massachusetts, USA

Functional Area
Legal & Intellectual Property & Compl.

Job Type
Full time

Employment Type
Regular

Shift Work
No

[Apply to Job](#)



Job ID
REQ-10057280

Senior Legal Counsel - BD&L

[Apply to Job](#)

Source URL:

<https://www.novartis.com.cn/careers/career-search/job/details/req-10057280-senior-legal-counsel-bdl>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. <mailto:us.reasonableaccommodations@novartis.com>
5. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/East-Hanover/Senior-Legal-Counsel---BD-LREQ-10057280-1>
6. <https://novartis.wd3.myworkdayjobs.com/en-US/NovartisCareers/job/East-Hanover/Senior-Legal-Counsel---BD-LREQ-10057280-1>