

Brand Manager

Job ID REQ-10057088

7月 11, 2025

China

摘要

-Local Brand Managers OR global / regional / local sub-function specialists within a specific marketing sub-function. -Define product strategy in agreement with local management and global marketing department, and implement supporting tactical plans/projects.

About the Role

Major accountabilities:

- Prepares content of Integrated Brand Teams and Launch Teams.
- Responsible for execution, monitoring and analysis of the agreed tactical plans in order to
 ensure the growth of the brand(s) -Lead the development of promotional activities in line with
 internal SOPs and Code of Conduct guidelines.
- Monitor and control brand budgets, forecasts and expenses and assess the marketing mix of the product to evaluate cost effectiveness and results.

Identifies area market insights and opportunity via customer interactions -Executes central
marketing activities as well as regional initiated marketing activities -Monitors product
performance and external environment using appropriate tools and taking corrective action if
required to meet business objectives -Collaborate with Marketing and Medical teams to
maximize activities: -Scout centers, KOLs and OLs by disease within assigned territory
-Identify specific needs for each segment of patients and the implications of the disease for
each of them within assigned territory

Key performance indicators:

- Market share & market share growth.
- Performance management and employee relations, feedback, meetings, surveys (i.e. Field Force, Marketing capabilities, Global Marketing, Medical Department, Regulatory Department)
 -Ensure full compliance to all regulatory requirements

Minimum Requirements:

Work Experience:

- Cross Cultural Experience.
- Project Management.
- Operations Management and Execution.

Skills:

- Agility.
- · Asset Management.
- Commercial Excellence.
- Cross-Functional Collaboration.
- Customer Orientation.
- Digital Marketing.
- Healthcare Sector Understanding.
- Influencing Skills.
- Marketing Strategy.
- Negotiation Skills.
- Operational Excellence.
- Priority Disease Areas Expertise.
- Product Lifecycle Management (Plm).
- Product Marketing.
- Product Strategy.
- Stakeholder Engagement.
- Stakeholder Management.
- Strategic Partnerships.

Languages:

• English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

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部门 International

Business Unit Universal Hierarchy Node

地点 China

站点 Shanghai (Shanghai)

Company / Legal Entity CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area Marketing

Job Type Full time

Employment Type Regular

Shift	Work
No	

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