

# LDC SAP Implementation Adopt Manager, Pricing and Contracting, Americas

Job ID  
REQ-10056161

7月 23, 2025

Brazil

## 摘要

Location: Mexico City#Hybrid

This role will help drive the preparation, adoption, deployment and go-live of the Lean Digital Core (LDC - SAP S4/H implementation) solution in Americas countries, with focus on Commercial areas for e.g. Pricing and Contracting, Order to Cash, Revenue Management.

Working together with country teams, you will be accountable for oversight and delivery of all country-driven activities, including people to profile mapping, planning and execution of User Acceptance Testing, Training, Data Conversion, Cutover and Hypercare. You will partner with Solution Design, Enablement (e.g. Data Conversion, Cutover) and IT Experts to ensure successful delivery and adoption of the solution.

About the Role

## Major accountabilities:

- Support repeatable and scalable deployment of LDC Releases of functional business processes: Lead to Quote, Quote to Contract, Order to Release, Release to Invoice, Commercial models.
- Support business process deployment activities in close collaboration with the functions and GPOs to ensure aligned understanding & implementation of agreed release scope
- Ensure adherence to LDC template and agreed LSTRs in Deployment process area.
- Support risk management & mitigation of business implementations together with Adopt Process Lead and in-country teams, including oversight over locally triggered projects
- Engage with internal stakeholders on functional & deployment deliverables
- Support user acceptance testing and Day in the Life simulation to enable local and global organization acceptance and support for positive “Go” decision
- Collaborate with Functional and Business experts (-country, Novartis Corporate Centers, HUB, ...) to achieve sustainable process solutions

## Minimum Requirements:

- Bachelor ' s degree in relevant field (e.g. Finance, Information Technology). Master ' s degree preferred
- Strong project delivery experience (PMP, CSM certifications a plus)
- Relevant domain experience in either an operational or system support role covering the following processes:

Contract / Order / Returns / Invoice Management

Tendering / Offer Development

Chargeback / Rebate Processing

Settlements

- Prior experience with an ERP system (SAP S/4 HANA preferred)
- Prior experience with a contract management system (Vistex, Model N)
- Strong knowledge of operational and financial controls (e.g. SOX)
- Experience with Software Development Lifecycle methodologies (e.g. Agile) and Computer System Validation (CSV) processes
- Project Excellence. Stakeholder Engagement
- Advanced English

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部门

Operations

Business Unit

Universal Hierarchy Node

地点

Brazil

站点

Santo Amaro

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Alternative Location 1

INSURGENTES, Mexico

Alternative Location 2

Ramallo (Argentina), Argentina

Functional Area

Market Access

Job Type

Full time

Employment Type  
Regular

Shift Work  
No

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