

# LDC Commercial Adopt Manager, Pricing and Contracting, Americas

Job ID  
REQ-10056161

6月 30, 2025

Mexico

## 摘要

Location: Mexico City#Hybrid

This role will help drive the preparation, adoption, deployment and go-live of the Lean Digital Core (LDC) solution in Americas countries, with focus on Commercial Pricing and Contracting.

Working together with country teams, you will be accountable for oversight and delivery of all country-driven activities, including people to profile mapping, planning and execution of User Acceptance Testing, Training, Data Conversion, Cutover and Hypercare. You will partner with Solution Design, Enablement (e.g. Data Conversion, Cutover) and IT Experts to ensure successful delivery and adoption of the solution.

## About the Role

Major accountabilities:

- Support repeatable and scalable deployment of LDC Releases of functional business processes.
- Support business process deployment activities in close collaboration with the functions and GPOs to ensure aligned understanding & implementation of agreed release scope
- Support Work with Adopt Process Led to ensure smooth interaction of expertise areas & activities above country (e.g. NGSC/ HUB)
- Ensure adherence to LDC template and agreed LSTRs in Deployment process area.
- Support risk management & mitigation of business implementations together with Adopt Process Lead and in-country teams, including oversight over locally triggered projects
- Engage with internal stakeholders on functional & deployment deliverables
- Support user acceptance testing and Day in the Life simulation to enable local and global organization acceptance and support for positive “Go” decision
- Collaborate with Functional and Business experts (-country, NGSC, HUB, ...) to achieve sustainable process solutions

#### Minimum Requirements:

- Bachelor ' s degree in relevant field (e.g. Finance, Information Technology). Master ' s degree preferred
- Strong project delivery experience (PMP, CSM certifications a plus)
- Continuous Learning (Dyn. Knowledge Development)
- Digital & Technology Savvy. Interpersonal Savvy Managing
- Change Operational Excellence
- Project Excellence. Stakeholder Engagement
- Advanced English

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部门  
Operations

Business Unit  
CTS

地点  
Mexico

站点  
INSURGENTES

Company / Legal Entity  
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Alternative Location 1  
Ramallo (Argentina), Argentina

Alternative Location 2  
Santo Amaro, Brazil

Functional Area  
Market Access

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

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