

Gene Therapy, Regional Manager South West, Midlands and North East

Job ID
REQ-10056081

7月 28, 2025

United Kingdom

摘要

#LI-Hybrid

Primary Location: Birmingham, UK

Other Locations: Newcastle, Leeds, Sheffield, Oswestry, Bristol, Cardiff

Relocation Support: This role covers the geography South West, Midlands and North East, UK. Novartis is unable to offer relocation support: please only apply if accessible.

Join Novartis in a pivotal role where your strategic leadership will drive gene therapy access across the South West, Midlands and North East. As a Gene Therapy Regional Manager, you ' ll build lasting partnerships with key healthcare stakeholders, , and shape innovative solutions that meet both customer needs and business goals. This is your chance to make a meaningful impact in a rapidly evolving therapeutic area—bringing transformative treatments to patients who need them most.

About the Role

Key Responsibilities:

- Achieve sales, productivity, and performance targets within defined budgets and timelines.
- Maintain comprehensive knowledge of the product, territory, and gene therapy pathway, including coordination with infusion centres and management of AAV9 testing and bespoke patient orders.
- Develop and execute tailored business plans, including marketing initiatives, customer events, and product launch activities within rare disease indications.
- Serve as the primary contact and project lead for referral and infusion centres, supporting all aspects of the gene therapy process.
- Address reimbursement inquiries and manage supply contracts in collaboration with relevant stakeholders.
- Organize and deliver educational programs in alignment with Medical Affairs and compliance guidelines.
- Implement and oversee patient support programs and projects, ensuring timely delivery and adherence to regulatory and budgetary requirements.
- Build long-term partnerships with senior clinical stakeholders and leverage deep market, patient, and customer insights to drive decision-making and enhance customer satisfaction.

Essential Requirements:

- Strong communication skills and proven ability to work across teams and with senior stakeholders to complete activities
- Strong project management experience, with ability to be solutions oriented and a self-starter.
- Ability to manage multiple competing priorities to deliver on time and in budget
- Comprehensive knowledge and understanding of UK healthcare system and patient services, especially in given therapy area combined with strong business acumen and customer understanding
- Proactive, clear and engaging communication (verbal and written)
- Excellent collaboration with internal and external stakeholders to achieve business objective
- Demonstrates well-developed ethical business standards; working knowledge of regulatory and compliance, a customer-focused mindset and lives our Novartis culture, values and behaviours at all times

Desirable Requirements:

- Rare disease indications, neuropediatric experience and experience of launch in rare diseases preferred.
- Access experience

Commitment to Diversity:

We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis?

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive:

Competitive salary, Annual bonus, Pension scheme, Share scheme, Health insurance, 25 days annual leave, Flexible working arrangements, subsidized dining facilities, Employee recognition scheme, learning and development opportunities.

Join our Novartis Network:

If this role is not suitable to your experience or career goals but you wish to stay connected to learn more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门
International

Business Unit
Universal Hierarchy Node

地点
United Kingdom

站点
Field Force (England / Wales)

Company / Legal Entity
GB16 (FCRS = GB016) Novartis Pharmaceuticals UK Ltd.

Functional Area
Sales

Job Type
Full time

Employment Type
Regular (Sales)

Shift Work
No

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