Director Medical Affairs (Evidence Generation)

Job ID
REQ-10055322

6月 19, 2025

Mexico

摘要

The Director, NOCC Lead USMA - MXC Evidence Generation (EG) will lead USMA Evidence Generation operations at the NOCC Mexico City site, with a direct reporting line to the USMA EG leadership team. This role will oversee and scale core capabilities including US clinical study execution (IITs, RCs, NIS), drug supply and demand forecasting, and USMA contract execution. The Director will ensure seamless day-to-day operations and timely, high-quality, and compliant delivery of outputs aligned with USMA strategic priorities. This position will manage a high-performing team, establish strong governance frameworks, and serve as the primary interface between the MXC EG hub and US stakeholders. This is a high-visibility role across both US and Mexico teams.

About the Role

#LI-Hybrid

Location: Mexico City

This role is based in Mexico City, Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you.

Job Description Summary

The Director, NoCC Lead USMA - MEXICO Evidence Generation (EG) will lead the USMA Evidence Generation (EG) function at the Mexico City Novartis Operations Center (NOCC) site, with a direct reporting line to the USMA EG leadership team. The Director will establish, manage, and scale core capabilities across Real-World Evidence (RWE) analytics, economic modeling, clinical study operations (including IITs, RCs, and NIS), data management, and biostatistics. The role will ensure seamless day-to-day operations and delivery of high-quality, compliant outputs aligned with USMA strategic priorities. The Director will build and lead a high-performing team, implement effective governance frameworks, and act as the primary interface between the Mexico City EG team and US-based stakeholders. The position requires deep subject matter expertise, strong operational leadership, and the ability to navigate a complex, global matrix environment. This is a high profile and high exposure role for both US and Mexico City sites.

Major Responsibilities

- Lead and oversee execution of USMA clinical studies (IITs, RCs, NIS) from the Mexico City site. Manage RWE analytics, economic modeling, biostatistics, and data management teams. Establish robust local processes, team structures, and performance management systems - including troubleshooting and performance improvement.
- Ensure timely, high-quality, and compliant delivery of evidence generation outputs. Maintain clear communication and alignment with USMA leadership and US-based functional heads. Very strong functional leader, with the ability to influence across senior leaders in Novartis.
- Develop and meet operational KPIs to contribute to overall USMA success. Proactively address delivery risks and execute mitigation plans. Ensure timely, high-quality, and compliant delivery of Evidence Generation services as defined with US Medical Affairs leadership.
- Manage performance including acquiring Novartis leader feedback to give specific associate insights on where performance is meeting standards or requires action to correct. Manage corrective actions or termination in accordance with company policy and in compliance with local regulations as necessary.
- Drive hiring, onboarding, training, and long-term capability building for the site. Manage poor performance, including termination of staff in accordance with company policy and regulatory compliance if necessary.
- Contribute to cross-site alignment across NOCC locations and harmonize ways of working. Represent Mexico EG operations in senior forums and contribute to strategic planning. Build Teams and foster a culture of collaboration, innovation, and continuous improvement.
- Develop and present (verbal and written) executive-level reports and dashboards for local mexican and US leadership. This role will oversee approximately 10-45 direct reports in Mexico, with potential to grow and develop the team over time based on business needs. This role will report directly to the Head of Evidence Generation in the US.

Minimum Requirements

- 8-10Years previous work in Multinational Pharmaceutical or CRO environments.
- Significant experience in leading end-to-end clinical study operations including IITs, RCs, and NIS studies. Proven track record in RWE analytics, data science, economic modeling, and biostatistics.
- Strong understanding of regulatory, quality, and compliance standards in EG.
- Strong business acumen and solution-orientation mindset including budget oversight, resource planning, and P&L management
- Excellent individual coaching and team development skills. Inspiring leader capable of fostering a sense of belonging. Ability to lead in environments with direct and indirect authority.
- Experience in remote relationships (on-shore/off-shore capability delivery).
- Experience managing complex programs and processes in a dynamic environment - scoping, defining deliverables, business case development and reporting at a senior level including the ability to communicate effectively and to have a persuasive and credible presentation styl
- · Demonstrated ability to lead cross-functional teams in matrixed, multicultural settings.

Education

- Advanced degree in Life Sciences, Pharmacy, Health Economics, Statistics, Public Health, or related field (e.g., PhD, MPH, MSc, PharmD).

Strongly Preferred Requirements

- Executive presence and effective stakeholder engagement across senior levels.
- Strong communication and analytical skills; fluent in English (written and spoken).
- Exceptional problem-solving skills and ability to align work to goals to produce effective outcomes
- US work or equivalent experiences
- Strong comprehension of US language, terminology, and ability to interpret information
- High emotional intelligence and proven team-building capabilities.
- Financial acumen, including budget oversight and resource planning.
- Deep familiarity with EG systems, governance, and data platforms.
- Ability and Willingness to travel internationally up to 30%
- Willingness to work and be available during US business hours (up to 8:00 p.m. IST or 10:30 a.m. EST), schedule coordination in advance to ensure US Holiday coverage, and on call for critical matters, based on business needs. Strong understanding of the US Marketplace, emerging US Policies, and US Healthcare Landscape.

Why Novartis: Our purpose is to reimagine medicine to improve and extend people ' s lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: https://www.novartis.com/about/strategy/people-and-culture

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Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

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部门
US

Business Unit
Universal Hierarchy Node

地点
Mexico

站点
INSURGENTES

Company / Legal Entity
MX06 (FCRS = MX006) Novartis Farmac é utica S.A. de C.V.

Functional Area
Research & Development

Job Type
Full time

Employment Type
Regular

Shift Work
No

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