# **U** NOVARTIS

Associate Director, State Government Affairs

Job ID REQ-10054364

6月 11, 2025

USA

### 摘要

The Associate Director, SGA will represent and advocate for Novartis in New Jersey, New York, Maine, Vermont, New Hampshire and Rhode Island on behalf of priority policies and objectives involving state and local government affairs. Oversee the state government affairs priorities in the region, executing state legislative strategies in state Capitols and with state regulatory agencies. The priority states are New Jersey and New York.

This position can be based remotely anywhere in New York or New Jersey. Please note that this role would not provide relocation as a result. The expectation of working hours and travel will be defined by the hiring manager.

#### About the Role

Key Responsibilities:

- Support the development and implementation of multi-state plan as part of US Public Affairs' comprehensive strategy in alignment with Novartis business and policy objectives. Lead varied cross-functional and multi-disciplinary teams.
- Represent Novartis in our US headquarter state of New Jersey by leveraging existing relationships with state, local and civic leaders.
- In partnership with state policy leads, identify and analyze legislation that may impact Novartis' business, as well as propose language and strategies to amend and improve legislation.
- Partner with Federal Government Affairs team to ensure relationship continuity and seamless execution of a unified government affairs strategy.
- Shape, represent, and advance Novartis strategic objectives through local trade association membership and participation with key partners.
- Inform and partner with Issue Advocacy to develop strategic alliances with key state/local policy stakeholders, professional societies, patient advocacy groups and third-party organizations.
- Persuasively communicate Novartis positions on relevant public health, economic, and clinical issues to key internal and external partners, alliances, and to key Government individuals.
- Identify and coordinate economic development activities with state government on behalf of facilities and divisions, and opportunities to improve the tax and tort climates in a state.
- Lead regional PAC activities and support the promotion of the PAC among cross-divisional colleagues.
- Manage government affairs contract counsel in priority states to ensure Novartis' goals and objectives are accomplished

#### **Essential Requirements**

- Bachelor's degree required. Master's or Juris Doctor is preferred
- 7+ years of direct experience in New Jersey and/or New York government affairs and/or serving in government and/or related field preferred
- Experience with governor 's office or state legislature preferred
- Strong business background and knowledge of state government and local key stakeholder/patient organizations
- Demonstrated ability to build relationships with patient advocacy groups, government officials, and other partners

The salary for this position is expected to range between \$152,600 and \$283,400 per year. The final salary offered is determined based on factors like, but not limited to, relevant skills and experience, and upon joining Novartis will be reviewed periodically. Novartis may change the published salary range based on company and market factors. Your compensation will include a performance-based cash incentive and, depending on the level of the role, eligibility to be considered for annual equity awards. US-based eligible employees will receive a comprehensive benefits package that includes health, life and disability benefits, a 401(k) with company contribution and match, and a variety of other benefits. In addition, employees are eligible for a generous time off package including vacation, personal days, holidays and other leaves.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each

other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <u>https://www.novartis.com/about/strategy/people-and-culture</u>

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#### EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to <u>us.reasonableaccommodations@novartis.com</u> or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

部门 Corporate Affairs

Business Unit Universal Hierarchy Node

地点 USA

状态 Remote, US

站点 Remote Position (USA)

Company / Legal Entity U061 (FCRS = US002) Novartis Services, Inc.

Alternative Location 1 East Hanover, New Jersey, USA

Alternative Location 2 New York City, New York, USA

Functional Area Communications & Public Affairs

Job Type Full time

Employment Type Regular

Shift Work No

#### Apply to Job



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## Associate Director, State Government Affairs

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