

Medical Affairs Therapeutic Area Head

Job ID
REQ-10054120

6月 06, 2025

Panama

摘要

The TAH is a cross-portfolio leader responsible for co-creating and executing medical strategy across ACC countries to improve patient outcomes and customer experience.

Collaborating with cross-functional teams, the TAH will develop deep insights into health systems and engage key stakeholders to drive innovation and partnerships. The role focuses on advancing healthcare delivery through Real World Evidence (RWE) and Precision Medicine, ensuring strategic alignment and execution by Medical Field teams.

The TAH partners with commercial counterparts to ensure accountability for medical strategy and customer experience. This role also leads change management, talent development, and competency growth within the team.

About the Role

Key Responsibilities:

- Translate the global therapeutical area strategy, content, and solutions into local strategic plans and measures.
- Provide inspiring and strategic leadership to the medical team, ensuring role clarity, strategic alignment, and collaborative integration of insights.
- Lead development of cross-functional disease area strategies to identify unmet needs and prioritize opportunities.
- Drive execution of brand launch plans through agile, cross-functional teams.
- Oversee commercialization planning and evidence gap tracking.
- Collaborate with partners to address high-priority evidence gaps and generate impactful medical evidence.
- Build strong external relationships to inform portfolio strategy and business growth.
- Represent the medical team in strategic planning and portfolio reviews.
- Co-lead strategy development and foster a culture aligned with organizational aspirations.

Essential Requirements:

- University degree in life science is mandatory, physician (MD) or science areas.
- 5+ years of multidisciplinary work experience in the diagnostic, pharmaceutical and/or biotechnology industries, of which 3+ years include leading and managing teams.
- Training/experience in Epidemiology, RWD, Clinical Pharmacology and/or Administration is preferable.
- In depth experience with customer/marketplace management, key dynamics and current knowledge of key competitors and their likely strategies within the therapeutic area.

Benefits and rewards

Read our handbook to learn about all the ways we 'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门

International

Business Unit

Innovative Medicines

地点

Panama

站点

Panama

Company / Legal Entity

PA13 (FCRS = PA013) Novartis Panama, S.A.

Alternative Location 1

Santiago, Chile

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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