

## Therapeutic Area Head Cardio

Job ID  
REQ-10053836

6月 01, 2025

Argentina

### 摘要

LI-Hybrid

Primary Location: Buenos Aires, Argentina

Relocation Support: Yes

Step into a pivotal leadership role where your strategic vision and passion for innovation will shape the future of cardiovascular care in Argentina. As the Therapeutic Area Head Cardio, you ' ll drive transformative growth across the Cardio-Renal-Metabolic portfolio, leading cross-functional teams and pioneering digital strategies that elevate patient outcomes. This is your opportunity to influence Novartis ' success while making a meaningful difference in the lives of patients and communities.

About the Role

Key Responsibilities

- Lead strategic direction and execution for the Cardio-Renal-Metabolic portfolio in Argentina
- Drive successful product launches and ensure sustained market growth
- Inspire cross-functional teams to deliver innovative, patient-focused solutions
- Identify market trends and ecosystem gaps to refine business strategies
- Champion digital transformation and data-driven decision-making across the TA
- Build strong partnerships with healthcare stakeholders and external collaborators
- Ensure operational excellence and alignment with global and regional objectives
- Optimize resource allocation to maximize impact and business value
- Foster a culture of innovation, agility, and continuous learning
- Uphold compliance and ethical standards in all business activities

## Essential Requirements

- Bachelor ' s degree in Medicine, Pharmacy, Life Sciences, Commercial, or Marketing
- Minimum 8 years of experience in the pharmaceutical industry with strong commercial background
- Proven success in leading product launches and pre-launch strategies across therapeutic areas
- Deep understanding of the Argentine healthcare system and regulatory landscape
- Demonstrated leadership in managing cross-functional teams and complex projects
- Fluent in both English and Spanish, with excellent communication skills
- Strong analytical skills and ability to make data-informed strategic decisions
- Experience in Value and Access strategy development and execution

## Desirable Requirements

- Experience working in regional or global pharmaceutical roles with cross-market exposure
  - Familiarity with AI-driven tools and digital health innovations in commercial strategy
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Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门

International

Business Unit

Universal Hierarchy Node

地点

Argentina

站点

Ramallo (Argentina)

Company / Legal Entity

AR01 (FCRS = AR001) Novartis Argentina S.A.

Functional Area

Commercial & General Management

Job Type

Full time

Employment Type

Regular

Shift Work  
No

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