

Head of Procurement LatAm

Job ID
REQ-10053446

5月 27, 2025

Mexico

摘要

Liderar la organizaci3n de compras de una peque1a divisi3n o BU o pa1s / regi3n para ofrecer el m1ximo beneficio del abastecimiento global, regional y local. Gestionar un equipo de profesionales de compras y personal de soporte que brinde soporte de compras y experiencia a todos los clientes internos, y aprovechando la ventaja competitiva con todos nuestros proveedores, garantizar que Novartis logre el mejor costo final.

About the Role

Major accountabilities:

- Prepare an annual purchasing strategy for of a small division or BU or country /region and ensure it is aligned to Global Procurement Strategies.
- Direct the development of annual Procurement business plans and tactical plans in line with agreed sourcing strategy, ensuring full alignment with divisional and group targets, and set

stretch targets for the team, benchmarking versus best in class external organizations, and measure achievement of objectives against KPIs.

- Direct the identification of sourcing strategies (preferred suppliers, outsourcing) and identify, engage and manage the relationships with key internal clients and external suppliers, and exert significant influence to drive Procurement projects.
- Direct the negotiation of agreements, and lead the establishment of contracts to decrease total cost with specified quality and service levels and ensure supply security, and ensure that savings are tracked according to group guidelines (\$100-\$750m).
- Direct the implementation and utilization of Procurement systems and tools in Countries, and ensure consistent tracking of savings and other Procurement KPIs, according to group policies.
- Demonstrate thought leadership related to the identification, implementation and continuous improvement of sourcing best practices, systems and processes and policies alignment.
- Direct the preparation and finalization of Procurement investments plans and budgets. Oversee the management and development of Procurement Latam team (Direct and indirect reports).

Minimum Requirements:

- Bachelor's or master ' s degree in business, Procurement, Supply Chain, Finance, or related fields.
- 10+ years in procurement, operations, or strategy roles within multinational corporations.
- Experience in the use of Ariba is an advantage
- Must have experience critical negotiations, strategy development, people leadership, project & finance management.
- Internal And External Customer Needs Analysis & Satisfaction Studies.
- Excellent communication skills (English and Spanish) Portuguese (desirable)

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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部门
Operations

Business Unit
CTS

地点
Mexico

站点
INSURGENTES

Company / Legal Entity
MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area
Procurement

Job Type
Full time

Employment Type
Regular

Shift Work
No

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Novartis tiene el compromiso de trabajar y proporcionar adaptaciones razonables para personas con discapacidad. Si, debido a una condición médica o discapacidad, necesita una adaptación razonable para cualquier parte del proceso de contratación, o para desempeñar las funciones esenciales de un puesto, envíe un correo electrónico a tas.mexico@novartis.com y permítanos conocer la naturaleza de su solicitud y su información de contacto. Incluya el número de posición en su mensaje.



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