# **U** NOVARTIS

## Team Lead, Business Analysis

Job ID REQ-10053242

6月 12, 2025

Canada

### 摘要

Location: Montreal or Toronto, #LI-Hybrid

Novartis is unable to offer relocation support for this role; please only apply if this location is accessible for you.

About the role:

Bringing life-changing medicines to millions of people, Novartis sits at the intersection of cutting-edge medical science and innovative digital technology. As a global company, the resources and opportunities for growth and development are plentiful including global and local cross functional careers, a diverse learning suite of thousands of programs & an in-house marketplace for rotations & project work.

As a Team Lead, Business Analysis, you will focus on reimagining the way Novartis drives analytics across multiple therapeutic areas. You will personally lead select high-impact projects, acting as a player-coach who actively contributes while guiding and developing team members. The ideal

candidate will bring data savviness, strong business acumen, strategic thinking, problem-solving, and project management skills, along a deep understanding of Canadian pharmaceutical industry. This role requires a leader with strong analytical acumen, people management skills, and a forward-thinking mindset to foster innovation in data use and decision support.

This position will report to the Head of Market Insights and work closely with BE&E colleagues, Therapeutic Area teams, and with cross-functional team members.

Permanent position

#### About the Role

Key Responsibilities:

- Stay abreast of industry news and trends to provide timely and relevant insights to the organization. Be at the forefront of market trends, market performance & customer behavior to uncover invaluable insights that help shape the brand 's strategies and initiatives.
- Provide leadership, coaching and mentorship to a team of analysts, including direct management of Business Analysts. Foster a culture of data curiosity, continuous improvement, and excellence in analytics delivery.
- Oversee data quality and integrity. Promote the use of data visualization and analytics tools to enhance efficiency, present complex information in a simplified and intuitive manner and improve storytelling capabilities.
- Collaborate with leadership team to streamline processes, drive innovation and contribute to long-term business growth.
- Serve as a strategic partner to cross-functional teams by providing deep market intelligence, performance analytics, and forecasting support.
- Guide your team to provide documentable assumptions, tied back to analyses and data, into forecasting models to help support data-driven decision making.
- Ensure proactive execution of accurate market and product analyses to be used to inform insights and business decisions by leveraging various sources, including market reports, customer surveys, and internal databases to assess the market, competition, and brands at national, provincial, and regional level.
- Oversee and manage external research vendors and agencies when needed, ensuring the quality and accuracy of data collection and analysis.

Essential Requirements:

- 10+ years of related business experience in the pharmaceutical market and a university degree in Analytics, Mathematics, Science, Statistics, Pharmacology, Marketing, Business Administration, Data Science, Market Research, or a related field. Master's degree preferred.
- High proficiency in Windows/Microsoft Office (especially with Excel and PowerPoint) is required, basic knowledge of SQL, relational databases for querying and manipulation and data visualization and reporting tools (such as Power BI) is an asset.

- Aspiration to leverage advanced technologies to revolutionize ways of working (i.e. data automation, operational efficiency, reduction of non-value-added tasks)
- Proven experience in critical thinking, problem solving, strategy development, market research, insights, and analytics in a similar role. Strong analytical skills with the ability to translate complex data into actionable insights and recommendations and experience collaborating and influencing brands based on data.
- Excellente communication and presentation skills, with the ability to effectively convey insights to both technical and non-technical stakeholders as well as mobilizing team members towards a common vision.

Desirable Requirements:

- Strategic agility: the successful candidate can anticipate future consequences and trends accurately; has broad knowledge and perspective; is future oriented; can clearly articulate a vision and possibilities
- Bilingual: English and French

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <u>https://www.novartis.com/about/strategy/people-and-culture</u>

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Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <u>https://www.novartis.com/careers/benefits-rewards</u>

部门 International

Business Unit Innovative Medicines

地点

#### Canada

站点 Montreal

Company / Legal Entity CA04 (FCRS = CA004) NOVARTIS PHARMA CANADA INC.

Alternative Location 1 Toronto, Canada

Functional Area Marketing

Job Type Full time

Employment Type Regular

Shift Work No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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#### Team Lead, Business Analysis

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