

LDC Core Design Quote-to-Contract (Q2C) Workstream Lead

Job ID
REQ-10053006

6月 16, 2025

Spain

摘要

The Core Design Business Workstream lead is accountable for the design across Novartis Operating Units to drive change and engagement enabling Novartis to transform into a focused medicines company powered by data and digital.

Actively leverage the entire LDC teams, key stakeholders / senior management to shape the structures/concepts/framework that enables Novartis to achieve functional excellence, while maintaining a key focus on value creation, processes, data, systems, and operating model optimization.

About the Role

#LI-Hybrid

Location: Barcelona, Spain

Major Accountabilities

Strategic Leadership:

- Execute, and govern the LDC strategy aligned with Novartis 'vision.
- Implements approaches and frameworks in collaboration with LDC Release Management, Core Enablement, Adopt and other functional workstreams and other Core Functions.
- Foster a culture of excellence, collaboration, and continuous improvement within the program.
- Manage workstream KPIs and data & information requirements for their workstream, in coordination with the Program team.

Cross-Functional Collaboration:

- Work closely with other Functional workstreams, LDC Core Enablement, Adopt, GPOs, and Enterprise Data Owners (EDOs) to align on data management efforts.
- Champion cross-functional integration topics and dependencies.

Approaches, Standards and Governance:

- Manage all Design activities from Scoping to Build including Training.
 - Accountable to ensure Standardization objectives are met.
 - Release Scoping and F2C Activities for upcoming LDC releases: Coordinate the scoping of releases and ensure smooth transition from concept to delivery.
 - Program Test Management: Implement testing approaches and oversee testing activities across projects.
 - Lead functional Integration business scenarios and implement approach coordination across, Adopt and countries/sites/NOCCs.
 - Ensure NFCM matrix accurately reflects the standardized business processes as per LDC, and evaluate opportunities to minimize redundancies (i.e., leaner control matrix)
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- Ensure integration between Business and IT Controls topics, to enhance efficiency of compliance mainly in relation to IT Application Controls (NFCM / SOX relevant applications, interfaces, etc.).
 - Support developing, mapping, and governing a common global customer-oriented process design based on aligned user requirements.
 - Security and Access/profiles Governance: Develop and maintain security concepts and access controls. Ensure compliance with industry standards and internal guidelines.
 - Retrofit of Releases: Manage and define actions to ensure the retrofit for existing live LDC releases.
 - Triggered projects: regularly report on triggered projects, milestones, and performance metrics as per delivery model.

Key Performance Indicators / Measures of Success

- Delivery of key milestones of the program on time, in quality and within budget, with full buy-in and support of country and global teams
- Establishment and achievement on key program milestones and KPIs on time, with quality and within budget
- Effectiveness of standardization and processes and master data
- Customer satisfaction with decision support, early warnings, special projects/tasks
- No critical findings in audits and inspections
- Value realization
- Development of talent, ensuring retention and succession planning in place, employee satisfaction

Requirements

Education & Qualifications

- Bachelor university degree or higher.

Languages

- English as necessary and additional language(s) preferred.

Experiences

- At least 5+ years of senior management experience, ideally in a country general management role and/or senior management in a regional or global team.
- Proven experience in managing Projects, Programs, Business Process Transitions, Migrations & change Management with internal and external stakeholders.
- Ability to engage, influence and drive change with senior stakeholders.

Technical/Functional Skills & Knowledge

- Expert level expertise in commercial contracting, rebating and revenue deduction forecasting processes with transactional customers (wholesalers, hospitals, pharmacies) across entire contract lifecycle in the pharmaceutical industry including:
 - Defining, and developing contract (front end) and revenue (back end) architectures

- Defining contract & claims types (including claims maintenance, disputes & deduction management processes)
- Defining and determining all condition types related to condition contracts (on and off invoice, inclusion / exclusion rules)
- Defining contract/revenue lifecycle related reports
- Super user level of experience in Vistex contract, pricing and revenue management module or alternatively in S4/HANA Sales & Distribution module (SD)
- Excellent communication, collaboration, and leadership skills.
- Able to leverage networks of professionals across functions and business areas.
- Understands the competing organizational needs beyond own part of business.
- Able to interpret complex information and to influence internal and external peers.
- Role model for Novartis ' values and behaviors within the organization with ability to motivate and develop people.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients ' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we ' ll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门
Operations

Business Unit
CTS

地点
Spain

站点

Barcelona Gran V í a

Company / Legal Entity

ES06 (FCRS = ES006) Novartis Farmac é utica, S.A.

Functional Area

Marketing

Job Type

Full time

Employment Type

Regul ä r

Shift Work

No

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