

Procurement Category Manager, Japan Marketing and Sales

Job ID
REQ-10051826

5月 16, 2025

Japan

摘要

The Procurement Category Manager plans and leads all strategic aspects within the category of Marketing and Sales, across divisions, on a Japan country level and develops proposals for strategic business decisions. The role provides high value procurement solutions to the business and category strategies; support third party vendor selection, vendor development, technology management and performance measurement activities. The Procurement Category Manager ensures best-in-class delivery of external services and products in the Marketing and Sales category to support projects and to realize year-on-year productivity improvements, cost savings, and process improvements in close collaboration with the stakeholders in the business.

プロキュアメント・カテゴリー・マネージャーは、日本国レベルで、部門を横断して、マーケティング・セールスカテゴリー内のあらゆる戦略的側面を計画・主導し、戦略的ビジネス意思決定のための提案書を作成します。ビジネスとカテゴリー戦略に対して価値の高い調達ソリューションを提供し、サードパーティベンダーの選定、ベンダー開発、技術管理、パフォーマンス測定活動をサポートします。調達カテゴリーマネージャーは、プロジェクトをサポートし、ビジネスのステークホルダーと密接に協力しながら、前年比の生産性向上、コスト削減、プロセス改善を実現するために、マーケティング・セールスカテゴリーにおける外部サービスおよび製品のクラス最高のデリバリーを保証します。

About the Role

Major Accountabilities:

- Category management (understanding market dynamics, cost reduction opportunity identification based on data analysis, etc.),
- Supplier management (supplier selection, relationship management, and performance enhancement) and
- Stakeholder management (Business needs understanding and demand management).
- カテゴリーマネジメント市場ダイナミクスの理解、データ分析に基づくコスト削減機会の特定等)
- サプライーマネジメントサプライヤー選定、リレーションシップマネジメント、パフォーマンス向上)
- ステークホルダーマネジメントビジネスニーズの理解と需要管理)

Requirements:

- IT basic- understanding of procurement system (SAP Ariba)
- Microsoft business
- At least 5 years of experience in purchasing (negotiation, purchasing strategy) or working closely with a purchasing department such as a marketing team in a pharmaceutical company.
- Experience in project management and understanding of project flow
- Fluent in both English and Japanese and familiar with Japanese business practices
- Experience with basic IT tools such as SAP Ariba and Office 365
- 購買の業務経験交渉、購買戦略または、製薬企業におけるマーケティング部門など密に購買部と協働した業務経験を5年以上の経験をお持ちであること
- プロジェクトマネジメントの経験があり、一通りの流れについて理解があること
- 日本語、英語共に流暢で日本の商習慣に精通していること
- SAP Aribaおよび Office 365など基本的なITツールの使用経験をお持ちであること

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- You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook.
- [novartis-life-handbook.pdf](#)

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- Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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- Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to midcareer-r.japan@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

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部门

Operations

Business Unit

Universal Hierarchy Node

地点

Japan

站点

Toranomon (NPKK Head Office)

Company / Legal Entity

JP05 (FCRS = JP005) Novartis Pharma K.K.

Functional Area
Procurement

Job Type
Full time

Employment Type
Regular

Shift Work
No

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