

International HEOR TA Head (3 open roles)

Job ID
REQ-10050207

5月 14, 2025

Switzerland

摘要

We are committed to fostering a source of versatile, commercially focused, and inspiring talent. As part of our ongoing quest to embody proactive thought leadership, we emphasize on sharing our enterprise strategies while remaining focused on addressing the unique country's needs as a value-added solution focused partner. Join the International HEOR & PCO Team, a pivotal partner in International Value & Access, leading with excellence the evidence generation to demonstrate the value of our innovative medicine portfolio.

Our International HEOR & PCO team holds an important role within the International Value & Access organization, leading the evidence generation to demonstrate the value of Novartis innovative medicine portfolio. As a member of the International HEOR & PCO Leadership Team, you will be in the driver seat for team development, leading HEOR innovations and HTA preparation within one of our four Therapeutic Areas. We are looking for a dynamic and inventive leader who is collaborative and wants to make an impact.

Lead a team of HEOR professionals, strategically and operationally, across the R-D-C continuum, working closely with the designated TAs (Cardio-Renal-Metabolic, Immunology, Oncology, and Neurosciences) within International Value & Access, International CLS, and International Medical Affairs, and across global functional partners in Research, Development, Medical Affairs, S&G and with our Regions and Countries / HTA Markets.

About the Role

Key Responsibilities:

- Lead an HEOR TA team and inspire the wider HEOR community to attract and retain talent development, and ensuring impactful value evidence strategy aligned with the market access, commercial and medical strategies.
- Develop and deliver all aspects of HEOR & HTA strategy and plans for prioritized Novartis assets, within the TA with internal and external stakeholders at all stages of the R-D-C continuum. Ensure impactful, timely delivery of critical HEOR deliverables (including GVD, models, evidence synthesis, ITCs, Patient Preference, RWE & OR, HTA submissions incl. EU HTA JCA, access-enabling studies, etc.).
- In partnership with the HTA Strategy Innovation drives HEOR TA readiness and preparation for International HTA adoption incl. EU HTA implementation by preparing and leading the EU HTA Joint Clinical Assessment (JCAs) submissions, EU HTA Joint Scientific Consultations (JSC) and early HTA advice needed for the assets, with internal partners Market Access, HTA Policy, the TAs, Medical Affairs, Development, Patient Engagement, AQS Biostats, Regions, Key HTA Countries).
- Collaborate with Market Access, Medical, S&G and Development colleagues to ensure full integration of HEOR/evidence strategy in HTAP (Health Technology Assessment Strategy Plan) in-to Integrated Evidence Strategy (IEP), Integrated Product Access Strategy (IPAS) and One Brand Plan (1BP).
- Co-create IEP with medical affairs and development, and ensure HTA, payer and HCS needs i.e. PICO are reflected in clinical trial designs, CDP, TPP, and other relevant enterprise deliverables.
- Oversee the delivery of evidence required by country teams in prioritized markets to achieve reimbursement and other positive funding recommendations and optimal access.
- Works closely with the Head, International HEOR & PCO and HEOR TAs to flex resources across the R-D-C continuum aligned with TA business and disease area priorities and develop and improve new ways of working where needed, in partnership with the Head International HEOR & PCO and relevant functions, with a focus on efficiency and impact.
- Facilitate shared learnings and hands-on utilization of HEOR deliverables and evidence throughout the organization. Stay abreast of internal and external developments, trends and other dynamics that affect the HEOR and HTA domain and share learnings with team and the broader organization.
- Externally with HTA agencies, policy makers, regulatory agencies, HEOR scientific groups and others to shape methods, HTA policies, and ensure evidence-based value-demonstration and decision making, and inform the organization on opportunities and risks.

Essential requirements:

- 8+ years of relevant HEOR-related experience
- 10+ years of pharmaceutical industry experience
- Advanced Degree in Health Economics, Epidemiology, Statistics or a related field
- Significant global and/or regional experience and/or CPO experience
- Subject matter expertise in the areas of HEOR and other approaches to value demonstration

- Considerable experience planning, creating, analyzing and publishing impactful HEOR data/RWD
- Proven capability in designing impactful HEOR/PCO, RWE and/or clinical studies for market access. Proven capability to deploy HEOR methods to support pricing proposals
- Strong knowledge of research methodology and statistical methods. Ability to collaborate with quantitative scientists and external thought-leaders

Desirable requirements:

- Significant experience working across the drug development continuum, early through post-launch. HEOR or other evidence generation experience with Top HTA countries
- An active external network with HEOR, RWE, HTA, and health policy thought leaders. Patient-centric mindset and passion for delivering value for Payers and Healthcare systems. Ability to influence CDPs or IEPs to meet the needs of payers or other HCS decision makers. Successful track record managing HEOR teams and people development

Location: This role can be based in the UK, London but can also be based in Basel, Switzerland.

Benefits: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: [Novartis Life Handbook](#)

Commitment to Diversity & Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and accommodation: Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to inclusion.switzerland@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

部门
International

Business Unit
Innovative Medicines

地点
Switzerland

站点
Basel (City)

Company / Legal Entity
C010 (FCRS = CH010) Novartis International AG

Alternative Location 1
London (The Westworks), United Kingdom

Functional Area
Market Access

Job Type
Full time

Employment Type
Regular

Shift Work
No

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representative of the patients and communities we serve.



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