

## (Sr.) P&R Specialist

Job ID  
REQ-10050072

4月 24, 2025

South Korea

### 摘要

- Develop, support and provides input for HTA and Pharmacoeconomic deliverables aligned with HEOR and access requirements.
- Implements optimal P&R strategies, contributes to the timely listings, expansion and contract renewals of Novartis brands.
- Manage cross-functional teams and regional / global team in the development and submission of value dossiers to HTA bodies

### About the Role

Major accountabilities:

- Develops HTA dossier and pharmacoeconomic evidence (Cost-Utility analysis) that will secure reimbursement evaluation and successful access at pair-valued pricing of Novartis brands.

- Take responsibility for payer (HIRA / NHIS) and government relations activities in support of HEOR and PE deliverables.
- Works closely with all internal cross functional stakeholders determine optimal HEOR & Health-economic deliverables and value-based pricing strategy for new and existing products.
- Support the development of an optimal brand pricing strategy, in collaboration with Global and Region V&A team and cross-functional team
- Support and inputs of Government relations strategic plan to deliver enhanced and aligned relationships with Government bodies.
- Participated in industry associations, conferences and other events to represent company position and develop HTA & HEOR knowledge and relationships.

#### Key performance indicators:

- Develop qualified HTA dossier and pharmaco-economic evidence (Cost-Utility analysis) and payer engagement to ensure value-based pricing and optimal P&R evaluation for new product
- Achieve pricing / reimbursement as planned with optimal price level and reimbursement guideline for new product and new indication.
- Good cross-functional and regional / global collaboration activity to enhance optimal PE and HEOR deliverables

#### Essential Requirements:

- Experience: Minimum 3 years 'experience in pharmaceutical industry, with comprehensive understanding of HTA and healthcare environment.
- Education: Bachelor ' s degree or above in healthcare/HTA/Health-economics
- Pharmaco-economics and HEOR deliverables for payer submission and evaluation
- Pricing and reimbursement project to optimal listing and pricing management
- Value based pricing projects to lead HTA evaluation and payer negotiation
- Fluency in English writing and speaking
- The position title will be determined based on the assessment

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部门

International

Business Unit

Innovative Medicines

地点

South Korea

站点

Seoul

Company / Legal Entity

KR01 (FCRS = KR001) Novartis Korea Limited

Functional Area  
Market Access

Job Type  
Full time

Employment Type  
Regular

Shift Work  
No

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